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To the Board of Directors
Habitat for Humanity of Spartanburg, Inc.
Spartanburg, South Carolina

#### INDEPENDENT AUDITOR'S REPORT

We have audited the accompanying financial statements of Habitat for Humanity of Spartanburg, Inc. (a nonprofit organization) which comprise the statements of financial position as of June 30, 2017, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America. This includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the June 30, 2017 financial statements referred to above present fairly, in all material respects, the financial position of Habitat for Humanity of Spartanburg, Inc. as of June 30, 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Prior Period Financial Statements**

McAbee, Schwartz, Haliday & Co.

The financial statements of Habitat for Humanity of Spartanburg, Inc. as of June 30, 2016, were audited by other auditors whose report dated October 11, 2016, expressed an unmodified opinion on those statements.

Spartanburg, South Carolina October 4, 2017

# HABITAT FOR HUMANITY OF SPARTANBURG, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2017 AND 2016

# **ASSETS**

|                                               | 2017         | 2016         |
|-----------------------------------------------|--------------|--------------|
| Current Assets                                |              |              |
| Cash and cash equivalents                     | \$ 385,541   | \$ 388,224   |
| Accounts receivable                           | 3,750        | 19,139       |
| Contributions receivable                      | -            | 101,900      |
| Construction in progress                      | 192,403      | 70,833       |
| Mortgages receivable - current                | 113,205      | 114,092      |
| Prepaid insurance                             | 14,013       | 14,013       |
|                                               | 708,912      | 708,201      |
| Property and Equipment                        |              |              |
| Land and improvements                         | 120,000      | 120,000      |
| Furniture and equipment                       | 68,314       | 64,189       |
| Trailers and vehicles                         | 4,584        | 4,584        |
| Pine Street building                          | 521,745      | 521,745      |
|                                               | 714,643      | 710,518      |
| Less: accumulated depreciation                | (234,308)    | (217,551)    |
|                                               | 480,335      | 492,967      |
| Other Assets                                  |              |              |
| Spartanburg County Foundation account         | 72,902       | 66,936       |
| Mortgages receivable - net of current portion | 2,015,218    | 1,983,623    |
| Land for development                          | 128,773      | 139,905      |
|                                               | 2,216,893    | 2,190,464    |
| Total Assets                                  | \$ 3,406,140 | \$ 3,391,632 |

# HABITAT FOR HUMANITY OF SPARTANBURG, INC. STATEMENTS OF FINANCIAL POSITION - CONTINUED JUNE 30, 2017 AND 2016

# LIABILITIES AND NET ASSETS

|                                                                                                                      | 2017 |                                 |    | 2016                                 |
|----------------------------------------------------------------------------------------------------------------------|------|---------------------------------|----|--------------------------------------|
| Current Liabilities Accounts payable Accrued payroll liabilities Notes payable - current Property exchange liability | \$   | 31,758<br>32,215<br>12,446<br>- | \$ | 22,001<br>38,390<br>11,983<br>20,218 |
|                                                                                                                      |      | 76,419                          |    | 92,592                               |
| Long-term liabilities  Notes payable - net of current portion                                                        |      | 187,700                         |    | 199,750                              |
| Total Liabilities                                                                                                    |      | 264,119                         |    | 292,342                              |
| Net Assets Unrestricted Temporarily restricted                                                                       |      | 3,023,915<br>118,106            |    | 2,854,730<br>244,560                 |
| Total Net Assets                                                                                                     |      | 3,142,021                       |    | 3,099,290                            |
| Total Liabilities and Net Assets                                                                                     | \$   | 3,406,140                       | \$ | 3,391,632                            |

The accompanying notes are an integral part of the financial statements.

# HABITAT FOR HUMANITY OF SPARTANBURG, INC. STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS YEARS ENDED JUNE 30, 2017 AND 2016

|                                                       |    | 2017         | 2016            |
|-------------------------------------------------------|----|--------------|-----------------|
| Unrestricted Net Assets                               |    |              |                 |
| Revenues, Gains and Other Support                     |    |              |                 |
| Contributions                                         | \$ | 112,155      | \$<br>131,544   |
| ReStore sales                                         |    | 630,923      | 560,224         |
| Transfers to homeowners                               |    | 487,684      | 517,500         |
| Noncash donations of land and appliances Other income |    | 23,340<br>74 | 36,508<br>416   |
| Gain (loss) on disposal of donated land               |    | (552)        | (4,573)         |
| Mortgage loan discount amortization                   |    | 158,533      | 158,894         |
| Wortgage toan discount amortization                   |    | 100,000      | <br>130,034     |
| Total unrestricted revenues                           |    | 1,412,157    | 1,400,513       |
| Net assets released from restrictions                 |    | 354,102      | <br>406,961     |
|                                                       |    | 1,766,259    | <br>1,807,474   |
| Expenses                                              |    |              |                 |
| Program services                                      |    | 000 004      | 704.070         |
| Construction                                          |    | 636,321      | 731,670         |
| Family support                                        |    | 70,892       | 71,644          |
| Discounts on mortgages                                |    | 255,615      | 315,464         |
| ReStore expenses Supporting services                  |    | 380,441      | 340,674         |
| Management and general                                |    | 150,290      | 132,998         |
| Fundraising                                           |    | 62,792       | 55,797          |
| Cost of direct benefits                               |    | 25,724       | 23,330          |
| Cost of direct portains                               |    | 20,721       | <br>20,000      |
| Total functional expenses                             |    | 1,582,075    | 1,671,577       |
| Unallocated payment to affiliated organization        |    | 15,000       | 15,000          |
| Loss on sale of fixed asset                           |    | -            | <br>28,410      |
|                                                       |    | 1,597,075    | <br>1,714,987   |
| Change in Unrestricted Net Assets                     |    | 100 101      | 00.407          |
| Change in Unrestricted Net Assets                     |    | 169,184      | <br>92,487      |
| Temporarily Restricted Net Assets                     |    |              |                 |
| Contributions and fundraising                         |    | 221,683      | 549,673         |
| Realized and unrealized gains (losses) on investments |    | 5,966        | (3,164)         |
| Net assets released from restrictions                 |    | (354,102)    | (406,961)       |
| Change in Temporarily Restricted Net Assets           |    | (126,453)    | <br>139,548     |
| Total Change in Net Assets                            |    | 42,731       | 232,035         |
| Net Assets - Beginning of Year                        | ;  | 3,099,290    | <br>2,867,255   |
| Net Assets - End of Year                              | \$ | 3,142,021    | \$<br>3,099,290 |

The accompanying notes are an integral part of the financial statements.

## HABITAT FOR HUMANITY OF SPARTANBURG, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2017

|                                                                                                  |    | Program Services Total Supporting Services |    |                         |    |                        |    | Total                       |                                               |                                 |                               |                    |    |                            |      |                                         |
|--------------------------------------------------------------------------------------------------|----|--------------------------------------------|----|-------------------------|----|------------------------|----|-----------------------------|-----------------------------------------------|---------------------------------|-------------------------------|--------------------|----|----------------------------|------|-----------------------------------------|
|                                                                                                  | Co | onstruction                                |    | Family<br>Support       |    | iscounts<br>Mortgages  |    | ReStore                     | Program<br>Services                           | nagement<br>d General           | <br>Fund<br>Raising           | Direct<br>Senefits |    | ipporting<br>Services      | E    | Total<br>xpenses                        |
| Salaries and benefits Mortgage discounts Building material and supplies Travel and auto expenses | \$ | 194,457<br>-<br>402,249<br>4,669           | \$ | 65,468<br>-<br>-<br>814 | \$ | -<br>255,615<br>-<br>- | \$ | 280,154<br>-<br>-<br>24,443 | \$<br>540,079<br>255,615<br>402,249<br>29,926 | \$<br>79,212<br>-<br>-<br>2,579 | \$<br>57,700<br>-<br>-<br>633 | \$<br>-<br>-<br>-  | \$ | 136,912<br>-<br>-<br>3,212 | \$   | 676,991<br>255,615<br>402,249<br>33,138 |
| Building expense and other                                                                       |    | 24,045                                     |    | 2,711                   |    | -                      |    | 43,012                      | 69,768                                        | 23,918                          | -                             | -                  |    | 23,918                     |      | 93,686                                  |
| Office supplies and expenses<br>Interest                                                         |    | 1,218<br>82                                |    | 503<br>-                |    | -                      |    | 11,964<br>7,003             | 13,685<br>7,085                               | 23,073<br>1,154                 | 3,169<br>-                    | 25,724<br>-        |    | 51,966<br>1,154            |      | 65,651<br>8,239                         |
| Training and education                                                                           |    | 600                                        |    | 1,396                   |    | -                      |    | 100                         | 2,096                                         | 5,299                           | 1,290                         | -                  |    | 6,589                      |      | 8,685                                   |
| Tithe to HFHI<br>Professional fees                                                               |    | 8,276                                      |    | -                       |    | -                      |    | -                           | 8,276                                         | 2,000<br>10,788                 | -                             | -                  |    | 2,000<br>10,788            |      | 2,000<br>19,064                         |
| Total before depreciation                                                                        |    | 635,596                                    |    | 70,892                  |    | 255,615                |    | 366,676                     | 1,328,779                                     | 148,023                         | 62,792                        | <br>25,724         |    | 236,539                    | •    | 1,565,318                               |
| Depreciation                                                                                     |    | 725                                        |    |                         |    |                        |    | 13,765                      | <br>14,490                                    | <br>2,267                       | <br>-                         | <br>-              |    | 2,267                      |      | 16,757                                  |
| Total expenses                                                                                   | \$ | 636,321                                    | \$ | 70,892                  | \$ | 255,615                | \$ | 380,441                     | \$<br>1,343,269                               | \$<br>150,290                   | \$<br>62,792                  | \$<br>25,724       | \$ | 238,806                    | \$ ^ | 1,582,075                               |

## HABITAT FOR HUMANITY OF SPARTANBURG, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2016

|                                          |                 | Prograr           | n Services             |                 | Total                 | S                      | Total           |                    |                        |                       |
|------------------------------------------|-----------------|-------------------|------------------------|-----------------|-----------------------|------------------------|-----------------|--------------------|------------------------|-----------------------|
|                                          | Construction    | Family<br>Support | Discounts on Mortgages | ReStore         | Program<br>Services   | Management and General | Fund<br>Raising | Direct<br>Benefits | Supporting<br>Services | Total<br>Expenses     |
| Salaries and benefits Mortgage discounts | \$ 179,139<br>- | \$ 63,712<br>-    | \$ -<br>315,464        | \$ 243,150<br>- | \$ 486,001<br>315,464 | \$ 69,434              | \$ 45,973<br>-  | \$ -<br>-          | \$ 115,407<br>-        | \$ 601,408<br>315,464 |
| Building material and supplies           | 511,996         | -                 | -                      | -               | 511,996               | -                      | -               | -                  | -                      | 511,996               |
| Travel and auto expenses                 | 4,202           | 583               | -                      | 21,580          | 26,365                | 1,709                  | 962             | -                  | 2,671                  | 29,036                |
| Building expense and other               | 19,868          | 5,678             | -                      | 43,340          | 68,886                | 22,820                 | 50              | -                  | 22,870                 | 91,756                |
| Office supplies and expenses             | 1,226           | 480               | -                      | 9,307           | 11,013                | 20,903                 | 8,146           | 23,330             | 52,379                 | 63,392                |
| Interest                                 | 83              | -                 | =                      | 7,065           | 7,148                 | 1,164                  | =               | -                  | 1,164                  | 8,312                 |
| Training and education                   | -               | 1,191             | -                      | =               | 1,191                 | 870                    | 666             | -                  | 1,536                  | 2,727                 |
| Tithe to HFHI                            | 2,000           | -                 | -                      | =               | 2,000                 | -                      | -               | -                  | =                      | 2,000                 |
| Professional fees                        | 10,915          | -                 | -                      | =               | 10,915                | 13,424                 | =               | -                  | 13,424                 | 24,339                |
| Total before depreciation                | 729,429         | 71,644            | 315,464                | 324,442         | 1,440,979             | 130,324                | 55,797          | 23,330             | 209,451                | 1,650,430             |
| Depreciation                             | 2,241           |                   |                        | 16,232          | 18,473                | 2,674                  |                 |                    | 2,674                  | 21,147                |
| Total expenses                           | \$ 731,670      | \$ 71,644         | \$ 315,464             | \$ 340,674      | \$ 1,459,452          | \$ 132,998             | \$ 55,797       | \$ 23,330          | \$ 212,125             | \$ 1,671,577          |

# HABITAT FOR HUMANITY OF SPARTANBURG, INC. STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2017 AND 2016

|                                                                                                                                                                                                                             | 2017                                                            | 2016                                                       |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|------------------------------------------------------------|
| Cash Flows Provided (Used) by Operating Activities Cash received from contributors Cash received from ReStore sales Interest received Proceeds from sale of donated land Cash paid to employees and suppliers Interest paid | \$ 435,738<br>630,923<br>74<br>20,500<br>(1,406,183)<br>(8,239) | \$ 557,588<br>560,224<br>85<br>-<br>(1,275,118)<br>(8,312) |
|                                                                                                                                                                                                                             | (327,187)                                                       | (165,533)                                                  |
| Cash Flows Provided (Used) by Investing Activities Proceeds from sale of property and equipment Purchase of fixed assets Mortgage receivables increase                                                                      | (4,125)<br>340,216<br>336,091                                   | 28,291<br>(16,113)<br>277,396<br>289,574                   |
| Cash Flows Provided (Used) by Financing Activities Payments on long term debt                                                                                                                                               | (11,587)                                                        | (11,514)                                                   |
| Net increase (decrease) in cash and cash equivalents                                                                                                                                                                        | (2,683)                                                         | 112,527                                                    |
| Cash and Cash Equivalents - Beginning of Year                                                                                                                                                                               | 388,224                                                         | 275,697                                                    |
| Cash and Cash Equivalents - End of Year                                                                                                                                                                                     | \$ 385,541                                                      | \$ 388,224                                                 |
| Supplemental Disclosure: Interest Paid                                                                                                                                                                                      | \$ 8,239                                                        | \$ 8,312                                                   |

# HABITAT FOR HUMANITY OF SPARTANBURG, INC. STATEMENTS OF CASH FLOWS - CONTINUED YEARS ENDED JUNE 30, 2017 AND 2016

|                                                                                                            | <br>2017        | <br>2016        |
|------------------------------------------------------------------------------------------------------------|-----------------|-----------------|
| Reconciliation of Change in Net Assets to Net Cash Provided By (Used In) Operating Activities              |                 |                 |
| Total Change in Net Assets                                                                                 | \$<br>42,731    | \$<br>232,035   |
| Adjustments to Reconcile Total Change in Net Assets to Net Cash<br>Provided (Used) by Operating Activities |                 |                 |
| Depreciation                                                                                               | 16,757          | 21,147          |
| (Gain) loss on sale of fixed assets & donated land                                                         | 552             | 28,410          |
| Mortgage loan discount amortization                                                                        | (158,533)       | (158,894)       |
| Transfers to homeowners, net of amortization                                                               | (224,875)       | (208,607)       |
| Net realized and unrealized (gains) losses on investments                                                  | 5,596           | 3,164           |
| Reinvested interest and dividends; long-term investments Change in assets and liabilities                  | 369             | (330)           |
| (Increase) decrease in construction in progress                                                            | (121,570)       | (20,468)        |
| (Increase) decrease in prepaid insurance                                                                   | -               | (2,300)         |
| (Increase) decrease in contributions receivables                                                           | 101,900         | (74,400)        |
| (Increase) decrease in accounts receivables                                                                | 15,389          | 1,098           |
| (Increase) decrease in land for development                                                                | 11,132          | (7,784)         |
| Increase (decrease) in accounts payable - trade                                                            | 9,757           | (11,151)        |
| Increase (decrease) in accrued payroll liabilities                                                         | (6,175)         | 12,329          |
| Increase (decrease) in other current liability                                                             | (20,218)        | 20,218          |
|                                                                                                            | (369,918)       | <br>(397,568)   |
| Net Cash Provided (Used) by Operating Activities                                                           | \$<br>(327,187) | \$<br>(165,533) |

The accompanying notes are an integral part of the financial statements.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of Habitat for Humanity of Spartanburg, Inc. (Habitat), is presented to assist in understanding the financial statements. The financial statements and notes are representations of Habitat's management, which is responsible for their integrity and objectivity. These accounting policies conform to accounting principles generally accepted in the United States of America and have been consistently applied in the preparation of the financial statements.

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and reported revenues and expenses.

# Organization

Habitat, a nonprofit corporation was incorporated on July 21, 1987 under the laws of the State of South Carolina. Habitat is a local affiliate of Habitat for Humanity International, a nondenominational, Christian nonprofit organization whose purpose is to create decent, affordable housing for those in need, and make decent shelter a matter of conscience with people everywhere. Although Habitat for Humanity International assists with information resources, training, publications, prayer support and in other ways, Habitat is primarily and directly responsible for its own operations. Support for Habitat's program of services and operations is received from individuals, churches and other organizations located primarily in Spartanburg County, South Carolina.

## **Financial Statement Presentation**

Habitat for Humanity of Spartanburg, Inc. adopted the provisions of Financial Accounting Standards Board, or FASB, Accounting Standards Codification, or ASC, 958-205 "Not-for-Profit Entities – Presentation of Financial Statements". Under ASC 958-205, Habitat is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted. In addition, Habitat is required to present a statement of cash flows. Accordingly, net assets and changes therein are classified as follows:

Temporarily restricted net assets contain donor-imposed restrictions that permit Habitat to use or expend the donated assets as specified and are satisfied either by the passage of time or by actions of Habitat.

Unrestricted net assets are not restricted by donors, or the donor imposed restrictions have expired.

Permanently restricted net assets are restricted by the donor to be retained perpetually for specific purposes. There were no permanently restricted net assets at the end of Habitat's reporting periods.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

## **Basis of Accounting**

Habitat's financial statements have been prepared utilizing the accrual basis of accounting.

# **Tax Exempt Status**

Habitat has received exemption from income taxes under section 501(c)(3) of the Internal Revenue Code under a group exemption letter granted to Habitat for Humanity International by the Internal Revenue Service.

## **Cash and Cash Equivalents**

Habitat considers all short-term, highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

## **Mortgages Receivable**

Mortgages receivable consist of non-interest bearing mortgages which are secured by real estate and contracts for deed and are payable in monthly installments over the life of the mortgage or contract. No allowance for doubtful mortgages receivable is recorded by Habitat since substantially all mortgages are relatively current with payments and any defaulted mortgage would be foreclosed and the home resold for greater than mortgage balance.

# Property, Equipment, and Improvements

Property, equipment, and improvements are recorded at acquisition cost, including costs necessary to get the asset ready for its intended use, or estimated fair value on the date contributed. Depreciation expense is provided on a straight-line and accelerated basis over the estimated useful lives of the respective assets, as follows:

Furniture and equipment 5 to 7 years Buildings and improvements 5 to 39 years

Depreciation expense for the years ended June 30, 2017 and 2016. was \$16,757 and \$21,147, respectively.

## **Land for Development**

Land for development has been recorded at estimated fair value at the date donated to Habitat and is charged to construction cost when a house is substantially completed. Land development charged to construction during the years ended June 30, 2017 and 2016, was \$96,428 and \$81,445, respectively.

#### **Contributions**

Habitat also adopted the provisions of Financial Accounting Standards Board, or FASB, Accounting Standards Codification, or ASC, 958-605, "Accounting for Contributions Received and Contributions Made", whereby contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Unconditional promises to give are recognized as revenue when the underlying promises are received by Habitat. Gifts of cash or other assets are reported as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

## Gifts of Long-lived Assets

Habitat reports gifts of land, buildings and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets are to be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long these long-lived assets must be maintained, Habitat reports expiration of donor restrictions when the donated or acquired items are placed in service.

# **Donated Goods and Services**

Donated assets are recorded at their fair market value on the date of contribution. A substantial number of volunteers have made significant contributions of their time to Habitat's program and supporting services. The value of this contributed time generally is not reflected in these financial statements since it is not susceptible to objective measurement or valuation.

## **Transfers to Homeowners**

Transfers to homeowners are recorded at the gross selling price. Net closing costs are absorbed in the mortgage. Non-interest bearing mortgages have been discounted based upon prevailing market rates for low income housing at the inception of the mortgages. Utilizing the amortization rate, this discount is recognized as revenue over the term of the mortgage.

## **ReStore Sales and Fund Raising Revenues**

ReStore sales represent the gross proceeds, net of returns, of sales of donated merchandise at the thrift store. Expenses of operating the thrift store including salaries, rent, and utilities have been shown as program services expenses and totaled \$380,441 and \$340,674 for the years ended June 30, 2017 and 2016.

## **Functional Expenses**

Habitat allocates its expenses on a functional basis among its various programs and supporting services. Expenses that can be identified with a specific program and supporting service are allocated directly according to their natural expenditure classification. Other expenses that are common to several functions are allocated using estimates of employee time or space utilization as a basis for allocation.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

#### **Financial Instruments**

Financial instruments consist of cash, investments, accounts receivable, accounts payable, and other accrued liabilities. Management is of the opinion that Habitat is not exposed to significant interest rate or credit risk arising from these instruments. Unless otherwise noted, the fair values of these financial instruments are the market values of these financial instruments and approximate their carrying values.

#### **Fair Value Measurements**

The fair value of financial assets and liabilities is measured according to the Fair Value Measurements and Disclosures topic of the FASB Accounting Standards Codification. Fair value is required to be evaluated and adjusted according to the following valuation techniques:

Level 1 – Fair value is determined using quoted market prices in active markets for identical assets and liabilities.

Level 2 – Fair value is determined using quoted market prices in active markets for similar assets and liabilities, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant inputs are observable in the market for substantially the full term of the assets or liabilities.

Level 3 – Fair value is determined using inputs that are generally unobservable and typically reflect management's estimates of assumptions that market participants would use in pricing the asset or liability. The market for assets and liabilities using level 3 measures is typically inactive.

## NOTE 2 - CONCENTRATION OF CUSTODIAL CREDIT RISK

Habitat maintains its cash balances in one financial institution in which the balances are insured by the Federal Deposit Insurance Corporation. At June 30, 2017, Habitat's bank balances at this institution totaled \$372,555 and its book balances were \$385,541. At times the balances in these accounts exceed insured balances. Habitat does not have a formal deposit policy for custodial credit risk. Habitat has not experienced any losses on the uninsured cash balances and does not believe that it is exposed to any significant risk in connection, therewith.

Concentrations of credit risk with respect to mortgages receivable are limited due to the collateral held and the ability to reclaim, refurbish, and resale the home.

#### NOTE 3 - INVESTMENTS AT SPARTANBURG COUNTY FOUNDATION

The Bob Breitweiser Habitat for Humanity Fund is held and managed by the Foundation as component funds for the benefit of Habitat. The Fund agreement calls for the principal and income of the fund to be devoted to annual distributions for the purpose of providing the means necessary to change lives by building decent affordable homes for families in need. The trust agreement grants variance power to the Foundation. The Foundation maintains an investment pool of various mutual funds and managed accounts. The investment pool is allocated to various sub-funds, including Habitat, based on a percentage of ownership interest in the market value of the investment pool. Distributions are made from the fund at the discretion of the Foundation.

The following table represents the investments that are measured at fair value on a recurring basis at June 30, 2017 and 2016:

| 2017                                           | Fa | ir Value | Le | vel 1 | Le | vel 2 | Level 3 |         |  |
|------------------------------------------------|----|----------|----|-------|----|-------|---------|---------|--|
| Funds held at Spartanburg<br>County Foundation | \$ | 72,902   | \$ | _     | \$ | -     | \$      | 72,902  |  |
| 2016                                           | Fa | ir Value | Le | vel 1 | Le | vel 2 |         | _evel 3 |  |
| Funds held at Spartanburg<br>County Foundation | \$ | 66,936   | \$ |       | \$ |       | \$      | 66,936  |  |

Level 3 consists of investments which are part of the joint investment account of the Spartanburg County Foundation and its fair value is based on the average value of the underlying investments determined at least monthly.

Changes in the Foundation account for the years ended June 30, 2017 and 2016 were as follows:

|                                        | <br>2017     | 2016         |  |  |
|----------------------------------------|--------------|--------------|--|--|
| Beginning Balance                      | \$<br>66,936 | \$<br>69,771 |  |  |
| Dividends and interest                 | 1,068        | 996          |  |  |
| Realized and unrealized gains (losses) | 5,596        | (3,165)      |  |  |
| Investment fees                        | <br>(698)    | <br>(666)    |  |  |
| Ending Balance                         | \$<br>72,902 | \$<br>66,936 |  |  |

Gains and (losses) for the year ended June 30, 2017 of \$(293) realized and \$5,889 unrealized and for the year ended June 30, 2016 of \$124 realized and \$(3,289) unrealized are included in unrestricted revenues, gains and other support and are reported in realized and unrealized gains (losses) on investments on the statements of activities.

The Spartanburg County Foundation's annual audited financial statements are available by contacting the Spartanburg County Foundation at 424 East Kennedy Street, Spartanburg, SC 29302, (864) 582-0138.

#### NOTE 4 - MORTGAGES RECEIVABLE

Mortgages receivable consist of non-interest bearing mortgages which are secured by real estate and contracts for deed and are payable in monthly installments. Most of the mortgages and contracts have original maturities ranging from 20 to 30 years and arose in connection with Habitat's homebuilding initiatives in Spartanburg, South Carolina. The mortgages and contract receivables at June 30, 2017 and 2016 are as follows:

|                                            | <br>2017        |    | 2016        |
|--------------------------------------------|-----------------|----|-------------|
| Receivables at face value                  | \$<br>3,934,925 | \$ | 3,807,135   |
| Less unamortized discount at 7.39% to 8.5% | <br>(1,806,502) |    | (1,709,420) |
|                                            | \$<br>2,128,423 | \$ | 2,097,715   |

At June 30, 2017 these mortgages and contracts are receivable as follows:

| Year Ended June 30, |                 |
|---------------------|-----------------|
| 2018                | \$<br>271,386   |
| 2019                | 265,657         |
| 2020                | 251,106         |
| 2021                | 238,640         |
| 2022                | 229,546         |
| Thereafter          | <br>2,678,590   |
|                     | \$<br>3,934,925 |

During the year ended June 30, 2017, five new non-interest bearing mortgage notes were accepted with a face value of \$452,506 and a discounted value of \$194,885. In addition, \$158,533 of mortgage loan discount amortization was recognized as revenue in the statement of activities during the year ended June 30, 2017.

During the year ended June 30, 2017, Habitat foreclosed on one home. The carrying amount of the home is \$55,670 and is included in Construction in progress.

During the year ended June 30, 2016 six new non-interest bearing mortgage notes were accepted with a face value of \$524,072 and a discounted value of \$208,608. In addition, \$158,894 of mortgage loan discount amortization was recognized as revenue in the statement of activities during the year ended June 30, 2016.

#### NOTE 5 - HOME CONSTRUCTION COSTS

Costs incurred in conjunction with home construction are capitalized until completion of the home. Land costs are allocated to homes once construction is substantially complete. Following is a summary of home building activity.

|                                               |       | 2017       |       | 2016      |  |  |
|-----------------------------------------------|-------|------------|-------|-----------|--|--|
|                                               | Units | Costs      | Units | Costs     |  |  |
| Homes under construction, beginning of period | 4     | \$ 70,833  | 4     | \$ 50,365 |  |  |
| New homes started during the period and       |       |            |       |           |  |  |
| additional construction costs                 | 6     | 523,819    | 6     | 532,464   |  |  |
| Homes transferred during the period           | (6)   | (402,249)  | (6)   | (511,996) |  |  |
| Homes under construction, end of period       | 4     | \$ 192,403 | 4     | \$ 70,833 |  |  |

#### NOTE 6 - NOTES PAYABLE

Notes payable at June 30, 2017 and 2016 consist of the following:

|                                                                                                                                                                                                                                                                        | 2017          | 2016          |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|---------------|
| A mortgage with interest rate of prime plus .25% (but not less than 3.75%). Monthly payments of \$1,652.17, including interest, are due through October 17, 2029. Collateralized by land, building and equipment located at 2270 South Pine Street, Spartanburg, South |               |               |
| Carolina.                                                                                                                                                                                                                                                              | \$<br>200,146 | \$<br>211,733 |
|                                                                                                                                                                                                                                                                        | <br>200,146   | <br>211,733   |
| Less current portion                                                                                                                                                                                                                                                   | <br>12,446    | <br>11,983    |
|                                                                                                                                                                                                                                                                        | \$<br>187,700 | \$<br>199,750 |

Future minimum principal payments over the next five years and in the aggregate are as follows:

| Year Ended |    |         |
|------------|----|---------|
| June 30,   |    |         |
| 2018       | \$ | 12,446  |
| 2019       |    | 12,928  |
| 2020       |    | 13,410  |
| 2021       |    | 13,947  |
| 2022       |    | 14,486  |
| Thereafter |    | 120,483 |
|            | \$ | 187,700 |

Interest expense on long term debt totaled \$8,239 and \$8,312 for the years ended June 30, 2017 and 2016, respectively.

## NOTE 7 - LOAN SERVICING AGREEMENT

Habitat has entered into an agreement with BB&T whereby the Bank administers and services the mortgage loans receivable of Habitat. The Bank collects payments for principal, taxes, insurance and any other assessments. Amounts collected against the mortgage principal are remitted to Habitat net of the loan servicing fees. Funds received on the account of the loan debtor for the purpose of paying taxes, assessments, insurance premiums, or other similar purposes is retained and disbursed by the Bank. Loan servicing fees for the years ended June 30, 2017 and 2016 totaled \$5,790 and \$5,735, respectively.

## NOTE 8 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes or due for subsequent receipt:

|                                        | 2017 |         | <br>2016      |  |
|----------------------------------------|------|---------|---------------|--|
| Home construction                      | \$   | 35,768  | \$<br>71,000  |  |
| Pledges receivable - home construction |      | -       | 94,400        |  |
| New trailer and upfitting              |      | -       | 4,724         |  |
| United Way pledge receivable           |      | -       | 7,500         |  |
| Capacity Grant                         |      | 1,236   | -             |  |
| Una Light Project and education        |      | 8,200   | -             |  |
| Spartanburg County Foundation Account  |      | 72,902  | 66,936        |  |
|                                        | \$   | 118,106 | \$<br>244,560 |  |

Net assets were released from restrictions by incurring expenses for the purpose or by the passage of time as follows:

|                           |          | 2017 |         | 2016     |         |
|---------------------------|----------|------|---------|----------|---------|
| Home construction         | \$       | ;    | 338,115 | \$       | 387,773 |
| Fundraising software      |          |      | -       |          | 6,412   |
| New trailer and upfitting |          |      | -       |          | 5,276   |
| Construction container    |          |      | 8,487   |          | -       |
| United Way                |          |      | 7,500   |          | 7,500   |
|                           | \$       | 5    | 354,102 | \$       | 406,961 |
|                           | <u> </u> | )    | 354,102 | <u>Ф</u> | 406,961 |

## NOTE 9 - RETIREMENT PLAN

Effective March 2015, Habitat established a SIMPLE IRA Plan which covers all employees who are reasonably expected to receive at least \$5,000 in compensation in the calendar year or who have received at least \$5,000 during any one prior calendar year. Habitat matches employee contributions to the plan up to 3% of gross salaries. Plan expense was \$8,564 and \$5,974 for the years ended June 30, 2017 and 2016.

#### NOTE 10 - RESTORE TRUCK LEASE

Habitat entered into a new operating truck lease with Ryder Truck Rental, Inc. on March 16, 2016 to lease a 2017 Isuzu truck for use with its thrift store. The lease is for 78 months and requires a monthly payment of \$1,010 plus 9 cents per mile driven. Habitat is responsible for reimbursing Ryder for all amounts it paid for licenses, taxes and permits on the vehicle which exceed the annual allowance amount of \$196. Ryder is responsible for maintenance and repairs.

Future minimum lease payments under the terms of the lease assuming a November delivery are as follows:

| Year Ended June 30 |              |
|--------------------|--------------|
| 2018               | \$<br>12,120 |
| 2019               | 12,120       |
| 2020               | 12,120       |
| 2021               | 12,120       |
| 2022               | 12,120       |
| Thereafter         | 3,030        |
|                    | \$<br>63,630 |

Total lease related payments during the year ended June 30, 2017 and 2016, were \$13,493 and \$12,974.

## NOTE 11 - TRANSACTIONS WITH HABITAT FOR HUMANITY INTERNATIONAL

Habitat annually remits a portion of its contributions (excluding noncash contributions) to Habitat for Humanity International. These funds are used to construct homes in economically depressed areas around the world. For the years ended June 30, 2017 and 2016, Habitat contributed \$2,000 each year to Habitat for Humanity International. Such amounts are included in program services expense on the statements of activities.

In November 2013, Habitat for Humanity International (HFHI) adopted a policy, U.S. Stewardship and Organizational Sustainability Initiative (US-SOSI), affecting its U.S. affiliated organizations of which Habitat is one. The policy requires all affiliates to pay an annual US-SOSI fee which is determined by population within the affiliate's approved Geographic Service Area. The purpose is to generate a revenue stream for HFHI to help offset a portion of the operational costs to assist U.S. affiliates and to use in leveraging the strength of the many for the benefit of all. The amount of the fee is fixed through June 30, 2019. The fee is \$15,000 annually. The fee is invoiced at the beginning of the fiscal year, and is due by July 31.

#### NOTE 12 - NONRECURRING FAIR VALUE MEASUREMENTS

The fair value of land donated to Habitat for development is measured on a nonrecurring basis in the year the land is donated. The valuation technique is considered a Level 3 valuation (significant unobservable inputs) and is based on the current market value of other properties in the area and the assessed tax values of the land donated as determined by the Spartanburg County Tax Assessor's office. The fair value of the three parcels of land which were received during the current fiscal year was determined to be \$21,075 and the 1 parcel not transferred to a homeowner during the year is shown in land held for development on the statement of financial position. The fair value of the two parcels of land received during the year ended June 30, 2016 was determined to be \$23,900.

#### NOTE 13 - NEIGHBORHOOD INITIATIVE PROGRAM

Effective May 8, 2015, Habitat entered into a Neighborhood Initiative Program (NIP) Award Agreement with SC Housing Corp. (SCHC), the City of Spartanburg and four other partners each a nonprofit entity. The SCHC will provide NIP funds to these organizations to be used to acquire and demolish blighted residential structures. Habitat is eligible to receive up to \$35,000 per home for 4 homes in the Northside Area and 4 homes in the Southside area. As of June 30, 2017, Habitat had acquired one lot and demolished the structure on another lot it owned through this program. A total of \$32,612 has been received from the City. There is a three-year forgivable mortgage on each property from the date of the note modification agreement which is entered into once the demolition is complete that requires Habitat to hold the land for three years before disposing of it. Habitat believes it has the ability to hold the property for the required term and has recorded the \$12,075 as revenue on the statements of activities for the year ended June 30, 2017.

## NOTE 14 - SPARTANBURG HOUSING AUTHORITY YOUTH BUILD

The Spartanburg Housing Authority has entered into an agreement with Habitat to provide \$50,000 each for two homes. These homes will be constructed under the YouthBuild program in order to provide training in job skills and education to the youth. The grant is contingent upon the donation of two parcels of land from Spartanburg Leased Housing Corporation and the construction of homes on these properties. During the year ended June 30, 2017, \$39,811 has been recorded as revenue on the statements of activities, with 4,431 remaining in temporarily restricted net assets.

#### NOTE 15 - SPARTANBURG COUNTY HOME FUNDING

Spartanburg County Community Development Department has granted Habitat \$143,100 to construct two homes in an unincorporated area of Spartanburg County. Habitat currently plans to purchase two lots in the Drayton area for this project. The grant is contingent on the completion of the homes. During the year ended June 30, 2017, \$41,507 has been recorded as revenue on the statements of activities, with 27,652 remaining in temporarily restricted net assets.

#### **NOTE 16 - RECLASSIFICATIONS**

Certain accounts in the prior year financial statements have been reclassified for comparative purposes to conform to the presentation in the current year financial statements.

## NOTE 17 - SUBSEQUENT EVENTS

Subsequent events have been evaluated through October 4, 2017, which is the date the financial statements were available to be issued.